

## PRIYANKA NAIR

+91-9867962923 | pmnair1294@gmail.com | [LinkedIn](#)

### Summary

A passionate professional with 4+ years of diverse experience in the corporate and development sector. I am trained as an Electrical Engineer at the National Institute of Technology, Calicut. Experienced in implementation and co-creating scalable and impact-driven Corporate Social Responsibility (CSR) programs that cater to areas such as skill development & livelihoods, environment & sustainability, social welfare, diversity & inclusion for corporates, nonprofits and philanthropic organizations.

### Professional Experience

#### Samhita Social Ventures | Senior Associate Consultant, Implementation

Nov 2020 – June 2022

- Carried out end-to-end program management - strategy design, implementation and monitoring of multifaceted CSR projects worth 24 crores that directly impacted 15+ Lakh beneficiaries across India
- Ensured CSR compliance and reporting for 7 marquee corporate clients, like Pernod Ricard India Foundation, Tata Motors Finance, Arvind Foundation, Petrofac etc.
- Developed strong and trusting partnerships with 16+ implementation partners
- Designed and managed a blended finance project under a [multi-stakeholder alliance](#), initiated during the times of COVID-19 to assist 2000+ blue-collar workers in their livelihood recovery
- Designed, piloted and modified the strategy of a flagship [financial inclusion program](#) for Tata Motors Finance that directly impacted 8450 truck drivers across 8 states
- Designed and piloted India's first [fellowship program](#) in partnership with Tata Institute of Social Sciences that enabled 20 transgender youth to attain gainful employment
- Assisted the leadership team with pitch decks and strategy proposals for potential and existing CSR clients

#### Piramal Foundation | Program Leader, State Transformation Program

Aug 2019 – Jan 2020

- Led a group of 5 Gandhi Fellows to initiate process re-engineering in the Rajasthan Education Department across 33 districts using Lean Six Sigma and Change Management principles
- Facilitated capacity building of the state, district & block level government officers, school principals and fellows

#### Reliance Industries Limited | Business Analyst, IT Hydrocarbons

Jan 2017 – May 2019

- Automated financial processes within SAP FICO (Financial Accounting and Controlling) module that aided effective business planning and decision making
- Managed end-to-end software development life cycle to deploy technical solutions in SAP using Agile Project Management
- Created detailed Tableau reports to perform data analysis for optimizing business processes

### Education

#### India School of Development Management, Noida

Aug 2022 – July 2023

*Post Graduate Program in Development Management*

- Awarded High Honors for Realizing India Rural Immersion (Banswara, Rajasthan)
- Drafted an exhaustive [District Report](#) highlighting the human development indicators of Banswara
- Designed an intervention on "Enhancing Entrepreneurship in Banswara, Rajasthan to Curb Distress Migration"
- Strengthened understanding of development perspectives and management principles through key courses like Perspectives on Society & Development, Systems Design, Design Thinking, Strategy for SPOs, Fundraising etc.

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### National Institute of Technology, Calicut

*Bachelor of Technology: Electrical & Electronics Engineering*

Aug 2012 – May 2016

### International School of Kuala Lumpur

*High School Diploma (International Baccalaureate Certificate)*

Aug 2010 – May 2012

## Volunteer Work

- Global Shapers Community - Thane (Initiative by the World Economic Forum) - Active Volunteer
- ConnectFor Volunteering Platform - Operations & Outreach Intern

## Awards and Accomplishments

- Duke of Edinburgh's International Young People Award - Bronze level recipient
- Readify Author Hunt Reliance - Judges Pick Award
- Community Service Award, International School of Kuala Lumpur

## Certifications

- Social Impact Strategy by *University of Pennsylvania*
- Social Norms, Social Change by *University of Pennsylvania & UNICEF*
- Introduction to ESG by *Corporate Finance Institute*
- Climate Reality Leadership Corps Certification by *Climate Reality Project*
- Budgeting and Business Plan Development by *Harvard ManageMentor*
- Non-Profit Management Foundations by *LinkedIn Learning*
- Tableau 10 Essential Training (Data Visualisation) by *LinkedIn Learning*
- Project Management Foundations by *LinkedIn Learning*